

EDUCATIONAL WORKSHOPS

Dynamics 365 and the Power Platform

Microsoft and Redspire co-host a series of online workshops, for customers in Financial Services. Each session is designed to help FSI organisations build resilience in the new operating environment.

Overview the technology and learn about the new features that are transforming the face of Financial Services. See the capabilities in action and gain invaluable insights from our solutions specialists. Join us at the FREE, invite-only workshops to adapt and grow with the very latest technology, future-proof operations and excel in customer experience over the months and years ahead.

Dynamics 365 Sales

This session focuses on how to sell smarter and close deals faster with Dynamics 365 for Sales, enriched by AI and LinkedIn Sales Navigator

- Unify rich customer data with intelligent insights.
- Accelerate sales with predictive lead scoring and premium forecasting
- Build better relationships with Sales Navigator.
- View visual granular feedback, taking the legwork and guesswork out of daily activity

Workshop Length: 2 hours

To register your interest please get in touch with our Marketing and Partner Relations Manager Helen on helen.murphy@redspire.co.uk.

Dynamics 365 Marketing

Create a compliance optimised 1-stop experience hub, rich with data insight and creativity, and connected to Sales and Service applications.

- Create segmented nurture and transactional journeys that increase sales and loyalty.
- Make use of features that allow you to create content, with simple, configurable templates.
- Build empathy and meet ever-changing customer needs in a noisy, complicated world.
- See the one stop shop events portal in action.

Workshop Length: 1 hour

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Dynamics 365 Customer Service

This session showcases how to build affirmation and loyalty with Dynamics 365 for Service and omni-channel and Power Platform integrations.

- Connect the dots across multiple touchpoints to create incredible customer journeys.
- Manage cases from first touch to resolution.
- Gain real time insight on trends and satisfaction.
- Understand emerging service needs and respond with bot driven journeys and self services portals.

Workshop Length: 2 hours

To register your interest please get in touch with our Marketing and Partner Relations Manager Helen on helen.murphy@redspire.co.uk.

Power Platform

Explore data modernisation and lo-code, no-code capabilities. Push creative boundaries and put the ability to build cool stuff in your people's hands.

- See use cases of Power Platform
- Explore the art of the possible with integrations to hundreds of other apps.
- Conceptualise connected sales, service and acquisition journeys, built with Power Platform.
- See the tools in action and understand how Power Platform is a game changer in FSI.

Workshop Length: 2 hours

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Redspire

Redspire is a Microsoft Gold Partner who work with the UK's leading financial services organisations. We lead our partners through meaningful digital transformation and revolutionise how they do business.

Specialising in Dynamics 365 and the Power Platform, and the limitless integrations of world-class Microsoft technologies, Redspire solve organisational business pain, futureproof operations and create a unified digital ecosystem that can be constantly enhanced or improved as digital evolves.

We've worked on the biggest operational challenges facing the industry today, including COVID-19 crisis management solutions across our client base, Business Banking improvements at Virgin Money, process automations at Beazley Insurance and client engagement at Money and Pensions Service.

Criteria

This session is open to c-suite and business leaders in Microsoft account managed organisations in the Financial Services space.

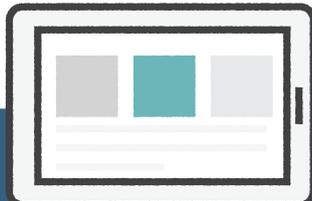
Business Benefits

- Learn about the new and emerging technologies that are transforming sales, relationships, operations & experience in Financial Services
- Gain insight on best practice from other FSI business leaders, Microsoft and Redspire
- Formulate fresh ideas on the evolution of CX and technology use in your own organisation
- See the solutions brought to life by Redspire and Microsoft and access some of the UK's top minds in technology.



What's included

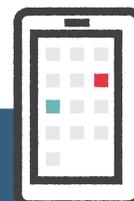
- A free workshop in the comfort of your own workspace, with expertise across FSI and insight from Microsoft and Redspire
- Free access to the Whitepaper, Re-imagining FSI in the Global Health Crisis



info@redspire.co.uk
0845 226 8170
redspire.co.uk



Baltic Chambers
50 Wellington Street
Glasgow
G2 6HJ



London King's Cross
Hamilton House
Mabledon Place
London
WC1H 9BB

Contact us
today

Work better, work smarter, work together

